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|  | **Athira Vibineesh**  Mobile: +971 529324428, E-mail: 1991.athira@gmail.com, Sharjah, U.A.E. |
| **resume** | |
| **Nationality**  Indian  **Passport No.**  K6447475  (Valid until 26-12-22)  **Marital Status**  Married  **Gender**  Female  **Visa Status**  spouse Visa  (Valid until 18-01-2024  **Date of Birth**  August 13, 1991  **Languages Known**  English ,Hindi, Malayalam(Read, Write & Speak),  Tamil (Speak only). | **Career Objective:**  To obtain a position that allows me to utilize my skills and to expand my knowledge and willing to prosper in the international business sector. I Would like to work with a progressive firm to sharpen my skills while benefiting the firm, improving my knowledgebase and grow with the firm, while ensuring positive results and being resourceful. |
| **professional strength** |
| * Ability to organize, co-ordinate, implement and control related activities. * Communication and visualization. * Excellent command of communication of *ENGLISH* language. * Excellent command of communication of languages other than english such as *HINDI, MALAYALAM, TAMIL* * Having pleasing personality and very good interpersonal skill. * Energetic, dedicated, self-motivated and a thorough approach to work. * Capable of working on own initiative. * Ability to adapt to new environment. * Excellent customer service. * Ability to manage and handle different customers in a unique way, * Good problem solving skills. * Excellent Moral Character. |
| **Skills Enhancement &Computer Skills** |
| MS Office Word, Excel, PowerPoint, Outlook, Tally 7.2. |

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| **Career Graph** | |
| 1. **DUBAI DUTYFREE , FBL EVENTS AND MANAGEMENTS** |  |
| **SALES REPRESENTITIVE** | **Dubai, United Arab Emirates (July 2016- August 2020)** |
| **Professional Experience:**  I was working as ***Sales*** ***Representative/Promoter*** of a particular brand for FBL Events and Managements at **DUBAI DUTY FREE** for 4 years. I have been involved in the following responsibilities:   * Greeting visitors * Demonstrate and provide information on promoted products/services * Create a positive image and lead consumers to use it * Use lectures, films, charts, and/or slide shows * Distribute product samples, brochures, flyers etc. to source new sales opportunities * Persuading potential clients to purchase product. * Identify interest and understand customer needs and requirements * Set up booths or promotional stands and stock products * Setting up stands and arranging products, merchandising and other material according to instructions. * Report on demonstration related information (interest level, questions asked, number of samples/flyers distributed etc.)  |  | | --- | | **Educational qualification** | | **Education:**   * **Master’s in Business Administration** with **Human Resource** as a major subject, 2014, Bharathiyar University. * **Bachelors in Commerce** with specialization in **computer application** 2012, Donbosco Collage Mannuthy Thrissur, Calicut University.   **Professional Courses Completed on:**   * **Advanced Diploma in Computer Financial Accounting,** 2010, Acef-IT, Thrissur, India.   **Declaration:**  I hereby speak out that the above-furnished fine points are true and correct to the best of my knowledge and belief.  **Yours faithfully,**  **Athira Vibineesh.** |   **\*Supporting Documents and References will be provided on request \*** | |
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