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|  | **Athira Vibineesh**Mobile: +971 529324428, E-mail: 1991.athira@gmail.com, Sharjah, U.A.E. |
| **resume** |
| **Nationality**Indian**Passport No.**K6447475(Valid until 26-12-22)**Marital Status**Married**Gender**Female**Visa Status**spouse Visa(Valid until 18-01-2024**Date of Birth**August 13, 1991**Languages Known**English ,Hindi, Malayalam(Read, Write & Speak),Tamil (Speak only). | **Career Objective:**To obtain a position that allows me to utilize my skills and to expand my knowledge and willing to prosper in the international business sector. I Would like to work with a progressive firm to sharpen my skills while benefiting the firm, improving my knowledgebase and grow with the firm, while ensuring positive results and being resourceful. |
| **professional strength** |
| * Ability to organize, co-ordinate, implement and control related activities.
* Communication and visualization.
* Excellent command of communication of *ENGLISH* language.
* Excellent command of communication of languages other than english such as *HINDI, MALAYALAM, TAMIL*
* Having pleasing personality and very good interpersonal skill.
* Energetic, dedicated, self-motivated and a thorough approach to work.
* Capable of working on own initiative.
* Ability to adapt to new environment.
* Excellent customer service.
* Ability to manage and handle different customers in a unique way,
* Good problem solving skills.
* Excellent Moral Character.
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| **Skills Enhancement &Computer Skills** |
| MS Office Word, Excel, PowerPoint, Outlook, Tally 7.2. |

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| **Career Graph** |
| 1. **DUBAI DUTYFREE , FBL EVENTS AND MANAGEMENTS**
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| **SALES REPRESENTITIVE** | **Dubai, United Arab Emirates (July 2016- August 2020)** |
| **Professional Experience:** I was working as ***Sales*** ***Representative/Promoter*** of a particular brand for FBL Events and Managements at **DUBAI DUTY FREE** for 4 years. I have been involved in the following responsibilities:* Greeting visitors
* Demonstrate and provide information on promoted products/services
* Create a positive image and lead consumers to use it
* Use lectures, films, charts, and/or slide shows
* Distribute product samples, brochures, flyers etc. to source new sales opportunities
* Persuading potential clients to purchase product.
* Identify interest and understand customer needs and requirements
* Set up booths or promotional stands and stock products
* Setting up stands and arranging products, merchandising and other material according to instructions.
* Report on demonstration related information (interest level, questions asked, number of samples/flyers distributed etc.)

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| **Educational qualification** |
| **Education:*** **Master’s in Business Administration** with **Human Resource** as a major subject, 2014, Bharathiyar University.
* **Bachelors in Commerce** with specialization in **computer application** 2012, Donbosco Collage Mannuthy Thrissur, Calicut University.

**Professional Courses Completed on:*** **Advanced Diploma in Computer Financial Accounting,** 2010, Acef-IT, Thrissur, India.

**Declaration:**I hereby speak out that the above-furnished fine points are true and correct to the best of my knowledge and belief.**Yours faithfully,** **Athira Vibineesh.** |

**\*Supporting Documents and References will be provided on request \*** |
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