

MHD Bassam AL Karmi

Abu Dhabi – UAE | +971 50-349-8443 | bassam010294@gmail.com
Nationality: Syrian | DOB: February 1st, 1994 – Abu Dhabi | UAE Driving License



EDUCATION

Misr University For Science & Technology
Bachelor's Degree in Oral and Dental Surgery (BDS)

Egypt
2012- 2017

EXPERIENCE

Berkle Abu Dhabi

Area Manager | Part-time

Abu Dhabi - UAE
May 2024 - April 2025

- Coordinated and managed large-scale events, workshops, and performances, ensuring smooth execution and high participant satisfaction—skills directly applicable to managing client relationships and presentations in sales.
- Acted as the primary liaison between students, faculty, and external partners, demonstrating strong interpersonal and communication skills vital for client engagement and negotiations.
- Maintained detailed scheduling and logistical plans, showing strong organizational abilities and attention to detail in a fast-paced environment.

ISC company for medical supplies

Sales Representative

Syria
June 2022 -March 2023

- Promoted medical and dental products through in-person visits, phone calls, and digital channels to increase product visibility by 15 % and drive sales upward .
- Established strong, long-term relationships with healthcare providers by addressing their needs and providing tailored solutions.
- Assisted healthcare professionals in understanding how your products can improve patient care and accelerate treatment outcomes by 20%.

Dr. Reema Dental Clinic

General Dentist | Full-time

Syria
September 2019 - January 2023

- Performed diverse dental procedures, including cavity fillings, root canals, sealants, prosthetic crowns, and bridges, contributing to comprehensive patient treatment plans.
- Utilized advanced technology for Endodontic and Cosmetic dental restorations, achieving higher precision in treatments and improved aesthetic outcomes.
- Improved patient care by delivering calm and professional interactions, explaining procedures thoroughly, addressing questions, and effectively managing pain, leading to increased patient satisfaction.

Misr University for Science & Technology

Intern Dentist | Full-time

Egypt
September2017 - October2018

- **Completed** 12 months of clinical practice as a General Dental Practitioner, **delivering** care for +100 patients in restorative dentistry, endodontics, oral surgery, periodontics, and patient management.
- **Provided** dental services to patients under supervision, **addressing** diverse cases and **customizing** treatment plans to improve outcomes.
- **Assisted** in **performing** procedures and **verifying** patient data, **enhancing** treatment efficiency and patient care by 40 % .

SKILLS

Google Office Suite | Leadership | Dental Care | Active listening | Time Management |Product Knowledge |
Interpersonal & Organizational Skills |Business Development |

LANGUAGES

Arabic - Native or bilingual proficiency (C2) | English - Professional working proficiency (C1)

