

# MHD Bassam AL Karmi

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Nationality: Syrian | DOB: February 1<sup>st</sup>, 1994 – Abu Dhabi | UAE Driving License



## EDUCATION

**Misr University For Science & Technology**  
*Bachelor's Degree in Oral and Dental Surgery (BDS)*

**Egypt**  
2012- 2017

## EXPERIENCE

**Berkle Abu Dhabi**  
*Area Manager | Part-time*

**Abu Dhabi - UAE**  
May 2024 - April 2025

- Coordinated and managed large-scale events, workshops, and performances, ensuring smooth execution and high participant satisfaction—skills directly applicable to managing client relationships and presentations in sales.
- Acted as the primary liaison between students, faculty, and external partners, demonstrating strong interpersonal and communication skills vital for client engagement and negotiations.
- Maintained detailed scheduling and logistical plans, showing strong organizational abilities and attention to detail in a fast-paced environment.

**ISC company for medical supplies**  
*Sales Representative*

**Syria**  
June 2022 -March 2023

- Promoted medical and dental products through in-person visits, phone calls, and digital channels to increase product visibility by 15 % and drive sales upward .
- Established strong, long-term relationships with healthcare providers by addressing their needs and providing tailored solutions.
- Assisted healthcare professionals in understanding how your products can improve patient care and accelerate treatment outcomes by 20%.

**Dr. Reema Dental Clinic**  
*General Dentist | Full-time*

**Syria**  
September 2019 - January 2023

- Performed diverse dental procedures, including cavity fillings, root canals, sealants, prosthetic crowns, and bridges, contributing to comprehensive patient treatment plans.
- Utilized advanced technology for Endodontic and Cosmetic dental restorations, achieving higher precision in treatments and improved aesthetic outcomes.
- Improved patient care by delivering calm and professional interactions, explaining procedures thoroughly, addressing questions, and effectively managing pain, leading to increased patient satisfaction.

**Misr University for Science & Technology**  
*Intern Dentist | Full-time*

**Egypt**  
September2017 - October2018

- **Completed** 12 months of clinical practice as a General Dental Practitioner, **delivering** care for +100 patients in restorative dentistry, endodontics, oral surgery, periodontics, and patient management.
- **Provided** dental services to patients under supervision, **addressing** diverse cases and **customizing** treatment plans to improve outcomes.
- **Assisted** in **performing** procedures and **verifying** patient data, **enhancing** treatment efficiency and patient care by 40 % .

## SKILLS

Google Office Suite | Leadership | Dental Care | Active listening | Time Management |Product Knowledge |  
Interpersonal & Organizational Skills |Business Development |

## LANGUAGES

Arabic - Native or bilingual proficiency (C2) | English - Professional working proficiency (C1)

