



Jithin B Raj

Thiruvonam,Kadavila,Vanchiyoor (PO) Attingal,Thiruvananthapuram 695102 TRIVANDRUM
+971568187468 | jithin.baburajatl@gmail.com

OBJECTIVE

To Work in a Challenging Environment to enhance my skills as well as grow with the Organization and to achieve the scalable heights along with the Organization and to learn and improve my personal skills by interacting with the members of the Organization.

EXPERIENCE

Sep 2018
- June
2022

- **SENIOR SALES OFFICER**
HDB FINANCIAL SERVICE LTD, TRIVANDRUM
Operations and Document verifications
Lead, direct and mentor sales and marketing teams to achieve hundred percent outcome.
Resolve customer needs.
Understand customer financial needs and objectives.
Recommend appropriate financial product or service to the customer.
Assist and support bank management in delivering customer services.
Prepare sales and marketing statements and reports for the top management of the bank

Dec 2017
- Aug
2018

- **Territory Manager**
Karthikk Systems-Canon Authorized Dealer, Trivandrum
Maintains relationships with clients by providing support, information, and guidance;
researching and recommending new opportunities; recommending profit and service
improvements Prepares reports by collecting, analyzing, and summarizing information.
Organizing sales visits

EDUCATION

Apr 2014
- Nov
2016
Apr 2011
- May
2014

- **MASTER IN BIOCHEMISTRY**
MG UNIVERSITY, KOTTAYAM
- **BACHELOR OF SCIENCE IN BIOCHEMISTRY & INDUSTRIALMICROBIOLOGY**
UNIVERSITY OF KERALA, TRIVANDRUM

CERTIFICATIONS

- **HYGIENE AND FOOD SAFETY MANAGEMENT SYSTEM (HACCP)**
- **Occupational Safety and Health Administration (OSHA)**
- **LEVEL THREE TRAINING COURSE IN HACCP FOR MANUFACTURING**

SKILLS

Biochemist/Microbiologist

100%

Food safety Management

100%

Sale executive

100%

Safety Officer

80%

PROJECTS

- **POST GRADUATION LEVEL PROJECT**
Nitric oxide signaling in RBC of cancer Patients under chemotherapy under the guidance

of Dr.P.Gajalakhshmi, Department of Cancer Biology, AU-KBC Research Centre, MIT Campus, Anna University, Chennai.

- **GRADUATION LEVEL PROJECT**

Comparative analysis of expression of reporter gene green fluorescent protein in and *Saccharomyces cerevisiae* under the guidance of Mrs.C.Smitha project initiator of Biogenix Research Centre Thiruvananthapuram.

EXTRA CURRICULAR

- Volunteered and coordinated NSS activities
- Volunteered and participated in Blood Donation camp
- Participated in Nature education camp conducted by Kerala Forests & Wildlife Department At Shendurney Wildlife Sanctuary
- Cultural head and core committee member in National level biofest Pranah conducted by The School Of Biosciences, Mar Athanasios College for Advanced Studies, Thiruvalla

PERSONAL PROFILE

- Name : JITHIN B.RAJ
Age : 28
Date of Birth : 05/04/1994
Sex : Male
Marital status : Single
Languages known : English, Malayalam, Hindi.
Passport Number: M1344894

DECLARATION

- I declare you that the above furnished details are true and fair with in my knowledge

JITHIN B.RAJ