

RATHEESH CHANDRAN



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Address:

Building No:90
Muwailah, Near National
Paints, Sharjah

PERSONAL DETAILS

Sex :Male

Age : 34

Father's Name:

M.K Ramachandran

Marital Status: Married

Nationality : Indian

Visa Status

Visit Visa

MARKETING MANAGER

A persuasive and commercially minded business studies graduate, seeking a successful career in market-leading organization to fulfill my professional talent and skills and there by showing responsibility to the firm and to contribute and share in its growth.

Career History

SALES AND MARKETING
20.08.2016 to 2020 march

GRACELAND CONTRACTING
MANAMA KINGDOM OF BAHRAIN

ASST. SALES MANAGER
15.03.2013 to 10.08.2016

THE THOMSON GROUP
THIRUVALLA, KERALA ,INDIA

ASST.OPERATION MANAGER
22.06.2011 to 3.01.2013

LAKE HAVEN ISLAND RESORT
ALLEPEY ,KERALA,INDIA

DUTIES AND RESPONSIBILITIES

- Contract Preparations as per guidance of approved proposal
- Deal with Sub Contracts related to agreement, manpower allocation invoicing etc,
- Monthly Invoice Generation, Deal with clients and follow up for payments
- Timely follow up on credits and collection
- To build business by identifying and selling prospects; maintaining relationships with clients, and to meet and exceed performance sales target on a monthly, quarterly and annual basis
- Handling sales, operations and purchase
- Handle Kerala region sales & promotion for Aluminium and allied products with 7 sales executives deputed area wise
- Delivered an exceptional level of service to each customer by listening to concern and answering questions

ACADEMIC PROFILE

Languages Known :

English(R,W,S) ,
Malayalam(R,W,S),
Hindi(R,W,S)
Tamil (S).

- **MBA (2008-2010)**
Institution: AVS COLLAGE OF ARTS AND SCIENCE. TAMILNADU INDIA
Elective: HR & MARKETING

- **BBA HOTEL MANAGEMENT (2003-2006)**
University- Allahabad Agriculture University
Cochin, Kerala, India.

SPECIALIZATION AND SKILLS

- Marketing and sales experience
- Promotion and marketing strategies
- Marketing understandings
- Inventory management
- Internet and e mail marketing
- Managing and Interpreting Customer requirements
- Managing Campaigns on Social Media. Online Promoting and Marketing.
- Overseeing and Developing Marketing Campaigns.

STRENGTHS

- Total **9 years'** experience – (**BAHRAIN, INDIA**)
- Good experience in Products and Project Marketing.
- Achieving Sales Targets and developing business.
- Good business judgment.
- Strong and quick acquiring of new technologies
- Proficient in PowerPoint and Excel.
- Effective in accessing and resolving complicated problems or warning signs.
- Hard working and good team player, able to work with people of all levels.
- Ability to work well under pressure and act in utmost confidentiality with sensitive leadership information.
- Superior written and verbal communication skills including developing presentations for executive audiences to communicate and achieve buy-in for strategic recommendations.
- Ability to build and maintain relations with customers and partners.

I hereby declare that all the information given above are true and correct with the best of my knowledge and I bear the responsibility of the above-mentioned particulars.

RATHEESH CHANDRAN