

# RANJU CHAURASIA

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## SUMMARY

Experienced Optometrist with over six plus years of experience providing optometry care to patients. Adept in performing vision tests and accurately analyzing results and diagnosing disorders.

Experienced in diagnosing and treating vision problems and diseases such as, near-sightedness, farsightedness, astigmatism, presbyopia. Adept in prescribing the proper care, treatments, and medications to achieve optimal health.

## SKILLS

- Strong sales skills
  - Vision Check
  - Effective interpersonal and communication skills
  - Dispensing
  - managing clinical and operational aspects
  - Active listening
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## WORK EXPERIENCE

**Optometrist/Sales Representative, Bhatkar Vision Arena**      **Mumbai, India Apr 2019 -Aug 2022**

- Plan and implement sales activities in order to meet company targets for retention growth and profitability.
- Build and maintain positive relationships with customers addressing their concerns and feedback.
- Provide training to optometrists and sales staff for dispensing product to the customers and to perform thorough eye checkup to patients/customers.
- Delivering high-quality eye care services, managing clinical and operational aspects, and ensuring the growth and success.

**Optometrist and Lasik Consultant, Surya Eye hospital and research center**      **Mumbai, India Jul 2017 -Mar 2019**

- Prescribe and dispense glasses and contact lenses. Perform pre and post Lasik workup.
- Setting goals and objectives, coordinating medical and non-medical personnel, and developing strategies to optimize management.
- Performing task as OCT, VFA, Fundus photography, A-Scan, Scheimpflug, Topography, Contoura vision topography, Lenstar Optical Biometer.

**Lawrence and Mayo Optical and private Ltd.**      **Mumbai, India Jul 2016 -Jun 2017**

- Clinical skills, customer service expertise, product knowledge, and the ability to balance clinical and sales responsibilities effectively.
  - Addressing issues and concerns, resolving them promptly and efficiently.
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## EDUCATION

**Bachelor of Optometry**      **Mumbai, India Jun 2012 - Jul 2016**

Yashwantrao Chavan Maharashtra Open University (YCMOU)  
Aditya Jyot Institute of optometry, Mumbai, Maharashtra, India

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## ADDITIONAL INFORMATION

- **Technical Skills:** Communication, Customer Service, Patient Counselling, Sales presentation
  - **Languages:** English, Hindi, Marathi
  - **Certifications:** Optometry Council of India
  - **Awards/Activities:** Employee of the quarter, Highest sales achiever, Promotion and advancement, Positive customer reviews and testimonials
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## OTHER DETAILS

**Passport:** Y8479228

**Visa:** Dependent

**Marital Status:** Married

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## HOBBIES

Travelling

DIY projects/ Painting and crafting

Listening Music

Gardening