# Suvi Karthika

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A passionate, organized and well-informed professional and utilizing my Management, Customer Relationship, Organization and Communications skills to the benefit of customer retention and business growth. I am Goal and results oriented; a Cross-functional team-builder and Dedicated problem solver with solid follow-through. Dependable and an Exceptional public speaker and meeting facilitator; especially for presentations and webinars

# Additional areas of expertise include

- ✓ Customer Relationship Management
- Administration and customer query handling
- ✓ Contract Negotiations
- ✓ Communicating with customers, making outbound calls to potential customers
- ✓ Understanding customers' needs and identification of process optimization

# **Professional Experience**

Administration & Operations In charge Designation: **Organization: Virtual Cloud** 

February 2019 – April 2022 Web Site: www.vcinfotech.ae

#### **Duties and Responsibilities**

- ✓ Manage daily Business Operations, Administrative Services; including day-to-day operations for the organization.
- ✓ Performed all purchasing and material scheduling required by company sales activity and maintain control of materials and office equipments inventory.
- ✓ Ensure effective functionality of Technology, Operations and Human Resources.
- √ √ Analyzed and advised management on effectiveness of policy and procedure and made recommendations.
- Create complex project plans, managed simultaneously with risk assessments
  Identify staffing resources, work plans and schedules.
- ✓ Negotiate contracts and Manage Travel arrangements for personnel and project subcontractors.
- ✓ Create documentation for administrative operations, procedures, policies; vendor and public communications
- ✓ Generate weekly reports in SFA system and providing Sales managers with analysis of weekly team performance.
- ✓ Prepared and maintained all files necessary for the smooth operation of the department.
- ✓ Performed advanced bookkeeping and administrative duties
- ✓ Respond to complaints from customers and give after-sales support when requested.
- ✓ Create and maintain prospective / existing client records.
- ✓ Contact and follow up with existing customers and channel partners to ensure timely support/maintenance contract renewal.

Designation:	Administration Assistant	June 2015 – October 2018
Organization:	Pushpagiri Medical College Hospital	Web Site: www.pushpagiri.in

#### **Duties and Responsibilities**

- ✓ Assist customers on their enquiries over the telephone (eq. Book appointments, Schedule
- ✓ /Reschedule / cancel and confirms appointments etc)
- Help in Registration form and Insurance form completion process
- Assist patients to complete all necessary forms and documentation including medical insurance
- ✓ Manage staffing in accordance with program specific workflow (i.e. down-staffing, up-staffing)
- Provides regular supervision and mentorship over subordinate staff
- Continue to improve and enhance our services to customers



- ✓ Budgeting of expenses duly so that financial aspects of hospital management do not suffer.
- Provides assistance to physician office staff and patients to complete and submit all necessary insurance
- ✓ forms and program applications
- ✓ Check with Insurance Coordinator for cases requiring approvals
- ✓ Serve as a liaison among governing boards, medical staff, and department managers

### Education

2011 – 2015	B.Tech in Electronics And Communication Engineering	
	Musaliar College Of Engineering And Technology, Pathanamtitte`	
2010 – 2011	Higher Secondary	
	Cherupushpa Bethany Senior Secondary School, Alappuzha	
2009	Senior Secondary	
	Cherupushpa Bethany Senior Secondary School, Alappuzha	

### Strength

- ✓ Able to multi-task and work well under pressure
- ✓ Good writing skills
- ✓ Strong team player with good integrity
- ✓ Strong knowledge of all office software (Excel, PowerPoint, Word)
- ✓ Hardworking.
- ✓ Optimistic.
- ✓ Good time manager.
- ✓ Excellent patience in work.
- ✓ Quick learner

### **Personnel Information**

- DOB 28 February 1993
- Gender Female
- Marital Status Married
- Linguistic Proficiency English, Malayalam
- Passport Number R0556247 (Date of Expiry: 01/06/2027)
- Visa Status- Residence Visa

### Declaration

All the above statements are true to the best of my knowledge. Further references will be furnished upon Request Thanking you in anticipation and awaiting your positive response.

Place: Dubai

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