



Saifaul Hasan

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0581930716

Flat No 211 M Building Near Hamarain Centre Deira, Dubai.

"To work on challenging assignment for an organisation where can acquire new knowledge and put my best effort for achieving the organisational goal.

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EDUCATION

- | | |
|------|---|
| 2018 | NEFT UNIVERSITY, A.P
MBA (Marketing) |
| 2013 | KANPUR UNIVERSITY, KANPUR.
BUMS

Anatomy
Physiology
Bed side clinic
Modern Medicine
Social and preventive Medicine
Pathology
Pharmacology |
| 2007 | U.P BOARD, ALLAHABAD.
SSC |
| 2005 | NIOS BOARD, NEW DELHI.
HSC |

EXPERIENCE

Oct 18 - Till now

ZAINUL HOSPITAL.

Hospital Supervisor.

Responsibilities

- Accomplishes admissions human resource objectives by selecting, orienting, training, assigning, scheduling, coaching, counseling, and disciplining employees; communicating job expectations; planning, monitoring, appraising job contributions; recommending compensation actions; adhering to policies and procedures.
- Resolves admissions conflicts by identifying potential conflicts; analyzing issues; conferring with physicians on admissions priorities and bed availability; engaging others to obtain information or to offer assistance.
- Assures accuracy of patient data and fiscal information by conducting and reviewing daily audits of previous day's patient data and fiscal information.
- Keeps patients, relatives, visitors, and admitting staff informed by communicating admitting rules, regulations, policies, and procedures.
- Identifies current and future patient admissions requirements by establishing personal rapport with patients, their families, and relatives; conducting de-briefing sessions with staff; reporting findings.

Aug 17 - Aug 18

AUSPORA INTERNATIONAL.

Team leader.

Responsibilities

- Monitor team performance and report on metrics.

- Responsibility to manage from concept, to design, cost, promotion, support.
- Responsible for Selling and promoting Company Products and bringing new leads.
- Responsible for managing and implementing marketing activities through research, strategic planning and implementation.
- Convincing schools and Institutions to Allow us to Organise health check up for students and imparting a knowledge and benefits of School health program.

Sep 13 - Mar 16

CIPLA LTD.

Respiratory Manager

Responsibilities

- Educating Patients and other medical Staff on How to deal with Asthma ,COPD and other respiratory Difficulties.
- Educating Medical Staff on how to use Inhalers, Cipla Breath O Meter Rotahalers properly.
- Organised Rural health Camps under Banner of Cipla Breath free.
- Appointments and meetings with community and hospital-based healthcare staff. Identifying and establishing new business.
- Demonstrating or presenting products to healthcare staff including doctors, nurses and pharmacists.
- Undertaking relevant research meeting both the business and scientific needs of healthcare professionals maintaining detailed records.
- Attending and organising trade exhibitions, conferences and meetings managing budgets. Reviewing sales performance writing reports and other documents.
- Promote Company Products and devices.
- Visit Doctors and Hospital for Promotion and Marketing Of Medicines and devices.

SKILLS

Software

MS World, MS Office, Talent Now, Adobe Photoshop.

Technical

Sound knowledge of CCTV System.

LANGUAGES

Mother tongue

Hindi.

	Listening	Reading	Writing	Speaking
English .	Bilingual Proficiency.	Bilingual Proficiency.	Bilingual Proficiency.	Bilingual Proficiency.
Urdu.	Native Proficiency.	Native Proficiency.	Native Proficiency.	Native Proficiency.

OTHER

Additional info

Personal Information.
 Father's Name : S. Hasan.
 D.O.B : 21/08/1989.
 Marital Status : Single.
 Nationality : Indian.
 Passport no : N3583758.

Annexes

Declaration.
 I hereby declare that all information furnished is true to the best of my Knowledge. Currently Residing in Dubai on Visit Visa for 3 months.
 Saifaul Hasan