

Saifaul Hasan



PERSONAL DETAILS

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| E-mail | hasansaif264@gmail.com |
| Phone | 0581930716 |
| Address | Flat No 211 M Building Near Hamarain Centre Deira, Dubai. |

PERSONAL STATEMENT

To work on challenging assignment for an organisation where can acquire new knowledge and put my best effort for achieving the organisational goal.

EXPERIENCE

Hospital supervisor.

Oct 18 - Till now

Zainul Hospital.

- Accomplishes admissions human resource objectives by selecting, orienting, training, assigning, scheduling, coaching, counseling, and disciplining employees; communicating job expectations; planning, monitoring, appraising job contributions; recommending compensation actions; adhering to policies and procedures.
- Resolves admissions conflicts by identifying potential conflicts; analyzing issues; conferring with physicians on admissions priorities and bed availability; engaging others to obtain information or to offer assistance.
- Assures accuracy of patient data and fiscal information by conducting and reviewing daily audits of previous day's patient data and fiscal information.
- Keeps patients, relatives, visitors, and admitting staff informed by communicating admitting rules, regulations, policies, and procedures.
- Identifies current and future patient admissions requirements by establishing personal rapport with patients, their families, and relatives; conducting de- briefing sessions with staff; reporting findings.

Team leader.

Aug 17 - Aug 18

Auspora International.

- Monitor team performance and report on metrics.
- Responsibility to manage from concept, to design, cost, promotion, support.
- Responsible for Selling and promoting Company Products and bringing new leads.
- Responsible for managing and implementing marketing activities through research, strategic planning and implementation.
- Convincing schools and Institutions to Allow us to Organise health check up for students and imparting a knowledge and benefits of School health program.

Respiratory Manager

Sep 13 - Mar 16

Cipla Ltd.

- Educating Patients and other medical Staff on How to deal with Asthma ,COPD and other respiratory Difficulties.
- Educating Medical Staff on how to use Inhalers, Cipla Breath O Meter Rotahalers properly.
- Organised Rural health Camps under Banner of Cipla Breath free.
- Appointments and meetings with community and hospital-based healthcare staff. Identifying and establishing new business.
- Demonstrating or presenting products to healthcare staff including doctors, nurses and pharmacists.
- Undertaking relevant research meeting both the business and scientific needs of healthcare professionals maintaining detailed records.
- Attending and organising trade exhibitions, conferences and meetings managing budgets. Reviewing sales performance writing reports and other documents.
- Promote Company Products and devices.
- Visit Doctors and Hospital for Promotion and Marketing Of Medicines and devices.

EDUCATION

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|--|------|
| MBA (Marketing) <i>NEFT University, A.p</i> | 2018 |
| Graduation <i>Kanpur University, Kanpur.</i> | 2013 |
| SSC <i>U.P Board, Allahabad.</i> | 2007 |
| HSC <i>NIOS Board, New Delhi.</i> | 2005 |

SKILLS

Software

MS World, MS Office, Talent Now, Adobe Photoshop.

Technical

Sound knowledge of CCTV System.

Organizational

Management Information System.

LANGUAGES

Mother tongue: Hindi.

| | Listening | Reading | Writing | Speaking |
|------------------|------------------------|------------------------|------------------------|------------------------|
| English . | Bilingual Proficiency. | Bilingual Proficiency. | Bilingual Proficiency. | Bilingual Proficiency. |
| Urdu. | Native Proficiency. | Native Proficiency. | Native Proficiency. | Native Proficiency. |

OTHER

Additional info

Personal Information.

Father's Name : S. Hasan.

D.O.B : 21/08/1989.

Marital Status : Single.

Nationality : Indian.

Passport no : N3583758.

Annexes

Declaration.

I hereby declare that all information furnished is true to the best of my Knowledge. Currently Residing in Dubai on Visit Visa for 3 months.

Saifaul Hasan