# **Tushar Bansal**

Product Manager

Mid Management professional adapt with marketing and sales in Medical/Ed tech and IT industry. Familiar with omni channel business formats and leveraging the strength of emerging technologies. Have been through the rigor of setting up to stabilising a business. Familiar with the process of delivering a business model out of an idea and further develop their products, unleash the potential hidden in their brand and making the most out of it



tushar@wizar.io 🔀

9500123289

Bengaluru, India

## **WORK EXPERIENCE**

# **Product Marketing Manager.**Medicom SuperDrugs Pharmacy Pvt Ltd.

03/2020 - Present Medical Technology India

Product Sales , Agile Framework structure

- Product planning and marketing
- This includes managing the product throughout the lifecycle,gathering and prioritising product/customer requirements
  Defining the product vision and working closely with the product owner and dev team to deliver wining products

#### Product Manager.

Mind Shaper technologies Pvt Ltd.

01/2018 - 02/2020 Education Technology Delhi,India

Product Sales, Agile framework structure

- Managed n enhanced in app metrics by 3x in 5 months for activation, engagement and retention funnels.
- Strategising marketing solutions that provided a 10x brand lift leading to increased sales of various educational products.

#### Senior Marketing Manager

#### Minimally Invasive Image Guided therapy Pvt Ltd

01/2015 - 01/2018 Medical Technology Bangalore,India

Product Owner: Mearez and Optimus/Tasks

 Capture brand essence and conceptualisation of medical marketing strategies, deliver marketing collaterals in different stages of its lifecycle

#### Partner

#### MB Studios LLP

03/2012 - 12/2016 Garment Manufacturing Chennai,India

Achievements/Tasks

- Successfully set up a uniform manufacturing unit of 50
- Managed production from sourcing to delivery. Provided solutions for various healthcare, schools and corporate brands such as Radisson, Fortis Healthacre

## Corporate Executive SPI Groups Pvt Ltd

01/2011 - 02/2012 IT solutions Chennai.India

Achievements/Tasks

 Owner of production of deliverables including planning, information gathering, writing, reviewing.

## SKILLS

Dython

Python	
Business development	• • • • •
Product Management	$\bullet$ $\bullet$ $\bullet$ $\circ$
Revenue Generation	$\bullet$ $\bullet$ $\bullet$ $\circ$
Sales and Marketing	• • • • •
Product Road Maps	$\bullet$ $\bullet$ $\bullet$ $\circ$
Pre -Sales solutions	$\bullet$ $\bullet$ $\bullet$ $\bullet$
Customer engagement strategy	$\bullet$ $\bullet$ $\bullet$ $\bullet$
Agile Framework	$\bullet$ $\bullet$ $\bullet$ $\bullet$
Networking	$\bullet$ $\bullet$ $\bullet$ $\bullet$

## **EDUCATION**

### **Bachelors of Engineering (Hons)** University of Manchester

08/2007 - 08/2010

**PGP in Data Science and Business Analytics**Great lakes and Texas McCombs

diear lakes and lexas McCollins

12/2020 - Present India

# LANGUAGES

English					
Hindi	•	•	•	•	0
Tamil				$\bigcirc$	$\circ$

# **INTERESTS**

Madras Boat Club Management Committee

Professional Rowing Start ups

Pharmaceutical Ed Tech

Oncology

Interest

Entrepeneurship