**Imran Hashmi**
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**Objective:** With my sales experience and skills, seeking for a position of healthcare marketing where I can prove myself giving excellent service for the company.

**Skills:**

* Holding degree in marketing and public healthcare.
* Excellent communication and organizational skills.
* Proficient with computer literate such as Microsoft word, Microsoft Excel, internet
* Able to work under pressure and independently.
* Love to travel.
* Hard worker and guts to achieve company goals.

**Working Experience: -**

**After MBA:**

* Worked as an Operational Manager in Al Hail Clinic LLC, Al Hail from July 2016 to August 2018
* Worked as Marketing Manager in a National Central referral laboratory, Ghobra from March 2015 to May 2016
* Worked as a Marketing Representative in Nova Medical Centre Middle East,

Al Khuwair from June 2012 to February 2015

**Responsible for working as Hospital Marketing Representative**

* Present various major medical laboratory testing programs to health systems and hospitals.
* Responsible for creating marketing and strategic selling plans.
* Responsible for creating excellent network within hospital market place the unknown division.
* Used my compressive knowledge in management care and physician group.
* Responsible for Insurance Networking related jobs
* Dealt with National Life, Mednet, Nextcare, Vipul Better Care, AXA, SAICO like Insurance companies
* Held responsibility for the contracts and Medical checkup Camps and Medical Mission events with Health Exhibitions and in companies like Reem Batteries, Strabag construction, Areej Vegetable.
* Responsible as a team coordinator for the Medical camps held on site of PDO’s like of STS, Gulfar, Oxy, Weatherford, CCC, OICC, Al Ghalbi.
* Arranged proper health education programs and volunteers like CME
* Responsible for all kind of works done in MOH and Ministry of Pharmacy.
* Responsible for the purchase of all Pharmacies which were related to Al Hail Clinic.
* Done other duties as assigned.

**As Medical Lab Technician:**

* Worked in All India Institute of Medical Science **(AIIMS)** Delhi as a Medical lab technician from 20.09.2002 to 30.06.2005.
* Worked in **Criti Care Hospital & Research Centre (Mumbai)** as a Lab supervisor from July 2005 to August 2006.
* Worked in Aqaiq General Hospital Aqaiq Dammam **(K.S.A)** as a medical lab technician from August 2006 to December 2007.
* Worked in **Prarthana Hospital & Research Centre (Mumbai)** as a **Lab supervisor** from January 2008 to 13 September 2008.
* Worked in Life Line Laboratory **Oman (Muscat)** from 15 September 2008 to 27 January 2011 as a lab technician. **(Life Line Laboratory Sohar Full Setup by me)**
* Worked in Al Amal Medical Centre **Oman (Muscat)** as a lab In charge from 26April 2011 to 06.12.2011
* Worked in Nova Medical Centers **Oman (Muscat)** as Lab In charge from January 2012 to May 2012 (**Lab Full Setup by me**)

**Education:**

* Bachelor of Science in Zoology
* Diploma in medical laboratory technician
* **MBA** in hospital Management.

**Other Interests:** Reading, Traveling, Swimming