
Yunus k Ummer



Al Raffa, Dubai

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visa status; Residential visa

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Areas OF Work: Health care sales & marketing / lab in charge / Application manager/diagnostics instruments supporter, Clinic Manager

OBJECTIVES

More than 13 years' experience healthcare industry as a sales manager, Lab in charge, Programmer application executive, clinics in charge, purchase manager etc.

Utilize my skills and knowledge to grow professionally and intellectually in an Industry that provides me the opportunity to do so

ACADEMIC QUALIFICATIONS

- B B A (marketing management) Gurukul University, bangloore, India.
 - B sc in medical Lab technician) (singaniya Medical university,bangloore)
 - Plus Two (HSE) Board of Higher Secondary Examination Kerala, India
 - SSLC Secondary School Leaving Certificate Kerala, India.
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EXPERIENCES SUMMARY

Total 9 plus years' experience in health care industry as a lab in charge ,biochemistry instrument application manage ,Diagnostics Sales Engineer also

- Experienced in biochemistry machines
 - Experienced in laboratory handling
 - Experienced in hospital in charge
 - Experienced in administrator jobs
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DUTIES ASSIGNED

Recruiting technician, motivation them to enhance service quality
Handling a team
Ensure quality of lab report,
Achieve sales targets
Control and QC handling
Study and train to the team
Purchase necessary items quality based

Control of documents and records of the patent history.
Data entry of the documents into the accounts department.
Make hospital profitable

EDUCATIONAL PROFILE

Advanced Diploma in Medical Laboratory Technologist (DMLT) Course Contains

Laboratory ethics & management
biochemistry
heamatology
blood banking
histopathology

advanced certificate programmer in biochemistry application(AMC/QC)

application in biochemistry analyzer
calibration and standardization
quality control and value

COMPUTER PROFICIENCY

Office package	: office administration
Operating Systems	: Windows XP, MS-DOS.
Office Tools	: MS Word, Excel, PowerPoint...etc

WORK EXPERIENCE

Salient health care international india,Uae,Africa

Position: SALES ENGINEER ,

Job Responsibilities:

- Sales and service
- Reagent supplier
- Laboratory setting
- Achieve sales targets
- Discover new sales ideas
- Handling team members and conduct meeting
- Group discussions
- Report to managing director
- Collect feedback from customers

Medilife polyclinic LLC – alqooz- al warsan

Position: clinical manager

Job Responsibilities:

- Biochemistry tests
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- Purchase and manage
- administration
- patients managing
- monthly wise report to directors
- new branch opening decisions

Apex Indian surgical hospital ethopia

Position: administration in charge

Ethiopia – Addis Ababa

Job Responsibilities:

- Recruiting faculty
- Students & parents handling
- New course implement
- Achieve business target
- Discover new ideas
- Handling team members and conduct meeting
- Group discussions
- Report to company
- Collect feedback from parents and students

PERSONAL DETAILS

Age & DOB 37 years, 04-05-1986
Gender Male.
Marital Status married
Nationality India.
Passport Details G 9592107[22-07-2008 to18-082014]
Languages Known English, Malayalam, Tami l,hindi (Arabic elementary)

INTERESTS N HOBBIES

Health care sales marketing, laboratory in charge/application manager

I do hereby declare that the above written particulars are true to the best of my knowledge and belief.

Place: Dubai, Abu dhabi

YUNUS.K.UMMER